

DR. AMBEDKAR INSTITUTE OF TECHNOLOGY, BANGALORE-56

DEPARTMENT OF MASTER OF BUSINESS ADMINISTRATION

LESSON PLANNING ( ODD SEMESTER) 2021 - 2022 - I Sem MBA

SUBJECT TITLE: MANAGEMENT AND ORGANIZATION BEHAVIOR				SUBJECT CODE: 20MBA11		NO. OF HOURS: 45		
No. Of Classes	Unit No.	Planned Lesson	Time	Date	Lesson Covered	No. of Students	Faculty Sign	Remarks
1	1	<b>Introduction:</b> Definition of management, Nature, Functions, Levels of management, Roles of Management/managerial roles, Managerial skills,	1.45	7/2	Topic: Defn of Mgmt, Nature, Funct, levels	53		
2		Management as a science or Art or Profession, Management & Administration, Development of Management thoughts : (a). Early Management Approaches: Psychological development, Scientific management	12.00	8/2	Roles of Mgmt/Manager, skills	53		
3		Administrative, Bureaucratic and Human relations movement.	9.00	10/2	Mgmt as a Science or Art or Profession, Mgmt & Admin	53		OL
4		(b) Modern Management approaches- Behavioural, Systems, Quantitative, Contingency.	9.55	12/2	Develop of Mgmt thought: Early Mgmt - Psychological, Scientific	53		OL
5		Social responsibility (CSR): Arguments for and against CSR, Limitations.	1.45	14/2	Admin istrative, Bureaucratic & Human relations movement	53		OL
6		Business Ethics: meaning, sources, managing ethics.	1.00	15/2	(b) Modern Mgmt Approaches - Behavior, systems, Quantitative, Contingency	53		OL
7		Case Study Discussion	9.00	17/2	CSR - Arguments for & against limitations	53		
8		Decision-making, Process of decision-making.	1.45	18/2	Business Ethics - meaning, sources, managing ethics	53		
9		Planning: Meaning and Nature, Types of Plans and Steps in Planning process.	9.55	19/2	Case Study Discussion	53		OL
10	2	Decision-making, Process of decision-making.	1.45	21/2	Plans - Meaning, Nature, Types & Steps	53		
11		Organizing: Nature and purpose of organization, Types of organization structure,	1.00	22/2	DM - Process	53		
12			9.00	24/2	Organizing - Nature & Purpose	53		

13	Centralization Vs Decentralization, authority and responsibility, span of control, MBO, MBE	10:30 am	26/2	Controlization Vs Decentralization - authority & responsibility, span of control, MBO, MBE	51 51	<input checked="" type="checkbox"/>	OL
14	Staffing: Nature & Importance, Process of Selection and Recruitment.	1:40 pm	26/2	Staffing: Nature & Importance, Process of Selection and Recruitment	52 48/51	<input checked="" type="checkbox"/>	
15	Directing - Meaning & Nature of directing,	12:08 pm	4/3	Directing - Meaning & Nature	59	<input checked="" type="checkbox"/>	OL
16	Leadership Styles: Autocratic, Democratic, Charismatic, Laissez faire & Participative	9:55 am	5/3	Leadership Styles: Autocratic, Democratic, Charismatic, Laissez faire & Participative	51	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
17	Controlling: Meaning, the basic control process. Types of control	1:40 pm	7/3	Controlling: Meaning, the basic control process. Types of control	52	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
18	Case Study Discussion	9:00 am	10/3	Case Study Discussion		<input checked="" type="checkbox"/>	
19	3 Introduction: Organizational Behaviour: Introduction, definition, historical development, fundamental principles of OB, contributing disciplines, challenges and opportunities.	9:55 am	12/3	Self Study - Assignment posted in Google class room	59	<input checked="" type="checkbox"/>	OL
20	20 Organisation culture: Meaning and definitions, Characteristics, cultural dimensions, guidelines for culture change.	1:40 pm	14/3	OB - In text - defn - HD - Challenges & FP of OB, disciplines - Challenges & @ problems	56	<input checked="" type="checkbox"/>	
21	21 Contemporary issues in Organisational Behaviour: Organizational behaviour (OB) in global context, Managing Diversity, Multicultural	12:00 pm	15/3	Contemporary issues in OB - OB in global context, Managing Diversity	58	<input checked="" type="checkbox"/>	
22	22 Multicultural Organisations, Gender sensitisation, Employee engagement.	9:00 am	17/3	OC: Needs & Appro - char, cultural dimensions, guidelines for culture change	54	<input checked="" type="checkbox"/>	
23	23 Foundations of Individual Behaviour: Individual behaviour, Foundations of individual behaviour.	9:55 am	19/3	Self Study - CIE-I for	59	<input checked="" type="checkbox"/>	OL
24	24 Personality: Meaning, formation, determinants, traits of personality,	10:30 am	21/3	<del>Personality</del> CIE-I	57	<input checked="" type="checkbox"/>	
25	25 big five and MBTI, personality attributes influencing OB.	9:55 am	26/3	MCO, G, S, EE, Formulations of Individual Behaviour	50	<input checked="" type="checkbox"/>	
26	26 Perception: Meaning, Process of perception, factors influencing perception.	1:40 pm	28/3	Perception: Meaning, Process, factors influencing perception	49	<input checked="" type="checkbox"/>	

27	Attitude: components of attitudes, relation between attitude and behavior.	Formation, components of attitudes, relation between attitude and behavior.	12:00 pm	29/3	Personality: Mead, Turner, Dobson, Dis Fru MBTI, affinity, influence of B	53	<input checked="" type="checkbox"/>
28	Learning: definition - theories of learning - some specific organizational applications	Learning: definition - theories of learning - some specific organizational applications	12:00 pm	30/3	Learning: definition - theories, organizational applications	53	<input checked="" type="checkbox"/>
29	Case Study Discussion	Case Study Discussion	9:00 am	3/3	Case Study Discussion	48	<input checked="" type="checkbox"/>
30	4 Managing Human at work Motivation: Meaning, theories of motivation-needs theory,	4 Managing Human at work Motivation: Meaning, theories of motivation-needs theory,	11:05 to 12:00	5/4	Managing Human at work - Needs Theory	53	<input checked="" type="checkbox"/>
31	Herzberg's two factor theory, McGregor's Theory X and Y	Herzberg's two factor theory, McGregor's Theory X and Y	9:00 to 9:55	7/4	Herzberg's two factor theory - McGregor's Theory X & Y	46	<input checked="" type="checkbox"/>
32	Leadership: Meaning, styles of leadership,	Leadership: Meaning, styles of leadership,	9:55 to 10:45	9/4	Leadership: Meaning, styles of leadership	53	<input checked="" type="checkbox"/>
33	Leadership theories: trait theory, behavioural theories, managerial grid, situational theories.	Leadership theories: trait theory, behavioural theories, managerial grid, situational theories.	1:45 pm	11/4	Leadership: Trait theory, behavioural theories, Managerial grid, situational.	55	<input checked="" type="checkbox"/>
34	Emotions: meaning, types, determinants,	Emotions: meaning, types, determinants,	12:00	12/4	Emotions: meaning, types of determinants	54	<input checked="" type="checkbox"/>
35	emotional labour, emotional intelligence	emotional labour, emotional intelligence	1:45	13/4	Emotional labour - EI	39	<input checked="" type="checkbox"/>
36	Group dynamics: Nature, types, stages	Group dynamics: Nature, types, stages	12:00	10/4	Group dynamics: Nature, types, stages	43	<input checked="" type="checkbox"/>
37	pitfalls of groups, group structuring	pitfalls of groups, group structuring	10:30 am to 12:00	12/4	Group dynamics: Nature, types, stages	56	<input checked="" type="checkbox"/>
38	Case Study Discussion	Case Study Discussion	1:45	12/4	Pitfalls of groups, group structuring	55	<input checked="" type="checkbox"/>
39	5 Employee stress: forms, causes, implications,	5 Employee stress: forms, causes, implications,	12:00	12/4	Pitfalls of groups, group structuring	47	<input checked="" type="checkbox"/>
40	approaches to stress management.	approaches to stress management.	9:00	28/4	Approaches to stress management	57	<input checked="" type="checkbox"/>
41	Team Dynamics: Nature, Team vs Groups, Benefits, Types,	Team Dynamics: Nature, Team vs Groups, Benefits, Types,	9:55	30/4	Team Dynamics: Nature, Team vs Groups, Benefits, Types	54	<input checked="" type="checkbox"/>
42	Implementing Teams in organizations, Team issues, typical teams in organization.	Implementing Teams in organizations, Team issues, typical teams in organization.	9:00	5/4	Implementing Teams in organizations, Team issues, typical teams in organization	55	<input checked="" type="checkbox"/>
43	Conflict Management: Nature of conflict, Changing views of conflict, Process, Levels,	Conflict Management: Nature of conflict, Changing views of conflict, Process, Levels,	9:55	7/5	Conflict Management: Nature, views, process, levels	51	<input checked="" type="checkbox"/>
44	Conflict Resolution, Conflict Management Styles, Negotiation and Conflict Resolution.	Conflict Resolution, Conflict Management Styles, Negotiation and Conflict Resolution.	1:45	9/5	Conflict Resolution, Negotiation, styles, Negotiation & CR	33	<input checked="" type="checkbox"/>
45	Case Study Discussion	Case Study Discussion	9:00	10/5	Case Study Discussion	54	<input checked="" type="checkbox"/>

Signature of STAFF

1/6/2022

Signature of HOD

**Dr. AMBEDKAR INSTITUTE OF TECHNOLOGY**  
**DEPARTMENT OF MASTER OF BUSINESS ADMINISTRATION**  
**ODD- I SEMESTER – JANUARY 2022 - LESSON PLAN & WORK ABSTRACT**

Sub Code: 20MBA12 – Managerial Economics			No. of Hours : 45				
Faculty Name: Dr SHAILAJA. M.L			Designation: Associate Professor				
S. No.	Unit No.	Planned Lesson	Date	Time	Lesson Covered	No. of Sts	Sign.
1	1	Managerial Economics: Meaning, Nature	14/2/22	9.55 to 10.50	ME - meaning, nature, scope	45	mls
2		Scope. & Significance, Uses of Managerial Economics	15/2/22	1.45 to 2.40	Importance & uses of ME	48	mls
3		Objectives and alternative hypothesis of the firm	16/2/22	11.05 to 12.00	objectives & L of demand.	49	mls
4		Law of Demand, Exceptions to the Law of Demand,	21/2/22	9.55 to 10.50	Exceptions to the L of demand Assumptions	42	mls
5		Elasticity of Demand- Price, Income	22/2/22	1.45 to 2.40	EOD - price elasticity - problems	49	mls
6		Cross and Advertising Elasticity - Problems on Elasticity of Demand	23/2/22	11.05 to 12.00	Income - Cross - Advt EOD Problems on PEOD	44	mls
7		Problems on Elasticity of Demand	25/2/22	9.00 to 9.55	factors & uses of EOD	43	mls
		Uses of Elasticity of Demand for Decision Making,	28/2/22	9.55 to 10.30	Demand forecasting - methods	45	mls
8	2	Demand Forecasting: Meaning & Significance	2/3/22	11.05 to 12.00	Prod Analysis - concepts & f	49	mls
9		Production Analysis: Concept - Production Function	4/3/22	9.00 to 9.55	Total, Avg & marginal product	49	mls
10		Total, Average, & Marginal Product	8/3/22	1.45 to 2.40	Law of v. proportions & ISO quants	56	mls
11		Law of Variable Proportions & ISO- Quants	9/3/22	1.45 to 2.40	ISO cost least cost factor C	55	mls

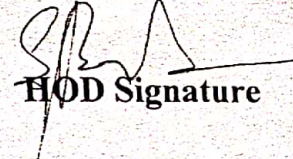
12	Unit - 3	ISO Costs Least cost factor combination & Returns to Scale	11/3/22	9.00 to 9.55	Returns to scale - Internal	57	mls	
13		Economies and Diseconomies of Scale	11/3/22	12.00 to 12.55	External & diseconomies	57	mls	
14		Technological progress and production function.	14/3/22	9.55 to 10.50	Technological progress & P(f)	50	mls	
15		Cost and Revenue Profit Functions: Cost Concepts,	5/3/22	1.45 to 2.40	Cost concepts - AC, MC, TC	50	mls	
16		Fixed and variable costs-Total Cost, Average Cost, Marginal Cost, Opportunity Cost.	18/3/22	9.00 to 9.55	FC, VC, OC, - Short run & Long run cost curve.	51	mls	
17		Short-run and Long-run Cost Curves	18/3/22	1.45 to 2.40	Profits - Determinants of ST&LT Profits	51	mls	
18		Profits: Determinants of Short-Term & Long Term Profits	28/3/22	9.55 to 10.50	Briefed about Alignment, gross activity, Seminar & distribution of Blue books	49	mls	
19		Measurement of Profit.	29/3/22		CIE - I	57	mls	
20		Break Even Analysis- Meaning, Assumptions	29/3/22	1.45 to 2.40	measurement of profit BEA - meaning, Assumptions	46	mls	
21		Determination of BEA, Limitations and Uses of BEA	30/3/22	11.05 to 12.00	Limitations & uses of BEA	45	mls	
22		Problems on BEP	30/3/22	1.45 to 2.40	problems on BEP	45	mls	
23		Problems on BEP	1/4/22	9.00 to 9.55	Problems on BEP	47	mls	
24		Problems on BEP	4/4/22	9.55 to 10.50	Problems on BEP	55	mls	
25		Problems on BEP	4/4/22	12.00 to 12.55	Problems on BEP	55	mls	
26		4	Market Structure: Perfect Competition:	5/4/22	1.45 to 2.40	Perfect competition - features	49	mls

	Features	5/4/22	1.45 to 2.40	market structures - price under perfect	49	mls
27	Determination of Price under Perfect Competition	6/4/22	11.05 to 12.00	monopoly - features - price under m.	59	mls
28	Monopoly: Features, Pricing under Monopoly, Price Discrimination	8/4/22	9.00 to 9.55	price discrimination - oligopoly - features, kinked demand	51	mls
29	Oligopoly: Features, Kinked Demand Curve, Cartel, Price Leadership	11/4/22	9.55 to 10.50	cartel, price leadership, monopolistic competition features	52	mls
30	Monopolistic Competition: Features, Pricing under Monopolistic Competition	12/4/22	1.45 to 2.40	pricing under mc, pricing - descriptive pricing	49	mls
31	Product Differentiation Pricing - Descriptive Pricing	18/4/22	9.55 to 10.50	price skimming & penetration	45	mls
32	Price Skimming, Price Penetration	19/4/22	1.45 to 2.40	Revision to CIE - 2	59	mls
33	Indian Economic Environment: Recent changes in Indian Economy.	20/4/22		CIE - 2	56	mls
34	Measurement of National Income: Basic Concepts,	25/4/22	9.55 to 10.50	unit - 5 - Indian Economic Environment - changes in IE	49	mls
35	Components of GDP Measuring GDP and GNP	26/4/22	1.45 to 2.40	measurement of n.f - basic concepts	41	mls
36	Difficulties in measuring National Income, Growth Rate	27/4/22	11.05 to 12.00	components of GDP & measuring GDP	46	mls
37	Business Cycle - Features, Phases, Economic Indicators	29/4/22	9.00 to 9.55	Difficulties in measuring GDP & n.f, Business cycle - phase	51	mls
38	Inflation: Types, causes, Measurement	4/5/22	11.05 to 12.00	Inflation - Types, causes & m	33	mls
39	Kinds of Price Indices	6/5/22	9.00 to 9.55	Economic Indicators & price indices	38	mls



40	Primary, Secondary and Tertiary Sectors and their contribution to the Economy	6/5/22				
41	SWOT Analysis of Indian Economy	9/5/22		Contributions of diff sectors	45	mls
42	Revision	10/5/22		Swot Analysis of I. Econom	41	mls
43	Revision	11/5/22		model a p solved	47	mls
44	Model Question Paper	13/5/22		" " "	58	mls
45	Model Question Paper	16/5/22		Problems in unit 3 solved	57	mls
				" " "	53	mls

Shailaja M.L.  
Faculty Signature

  
HOD Signature